



Commercial & Industrial Energy Efficiency Program

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Prepared For:

Business Customers of the City of Palo Alto Utilities

Prepared By:

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ABOUT ENOVITY

Enovity:

- Is an energy-efficiency and sustainability consulting firm
- Offers six lines of business, including utility incentive programs, energy services, operations and maintenance (O&M), commissioning, building automation, and sustainability consulting
- Has a team of 70+ engineers, project managers, O&M, and admin staff
- Operates offices in San Francisco, Sacramento, Irvine, and Phoenix



PROGRAM INTRODUCTION



The Program:

- Is a partnership between Enovity and the City of Palo Alto Utilities (CPAU)
- Offers incentives and no-cost technical services to large commercial and industrial customers
- Investigates comprehensive opportunities for energy efficiency
- Focuses on achieving installed energy savings

ELIGIBLE CUSTOMERS

Customers must:

- Purchase gas or electricity from CPAU
- Own or operate a facility:
 - Larger than 30,000 square feet, OR
 - With a maximum electric demand of 50 kW or more
- Have funds available to implement energy efficiency projects

Eligible facility types include:

- State and local government
- Private office
- Labs
- Colleges and schools
- High-tech
- Manufacturing
- Retail
- Hotels and resorts
- Hospitals





- Customized analysis and measurements to determine system efficiency
- Detailed investigation and recommendations for improvement
- Implementation coordination assistance
- Option for turn-key installation
- Report on reductions in energy, cost, and greenhouse gas emissions
- Independent verification of energy savings after installation

INCENTIVES

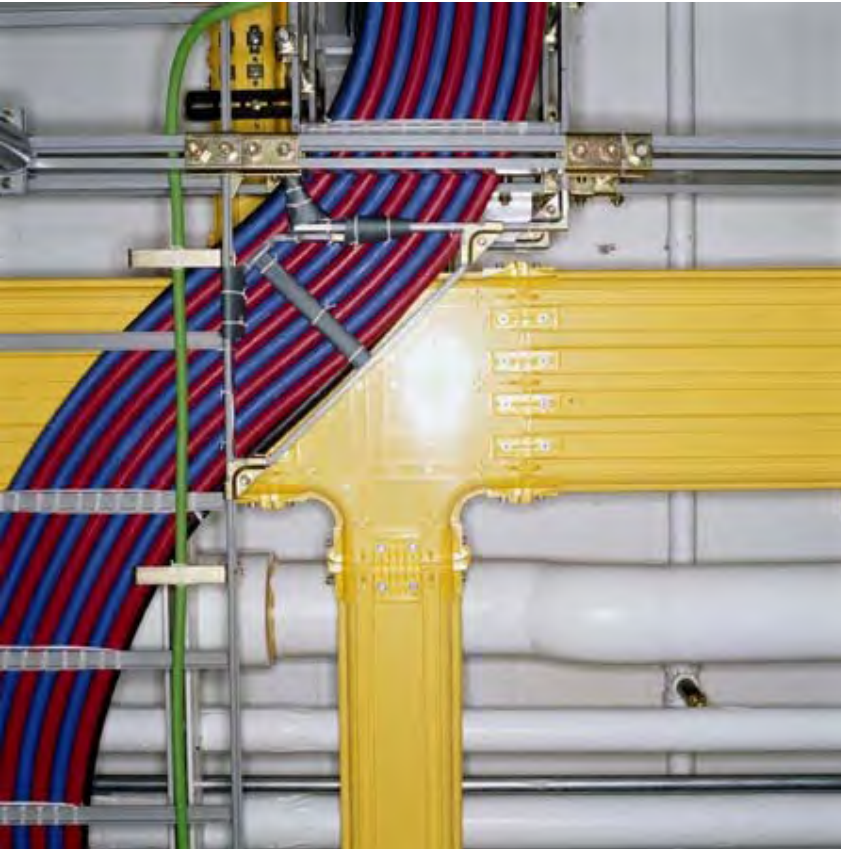
Incentives are based on the energy saved over the course of one year.

- \$0.10 per kWh saved
- \$1.00 per therm saved

One-time payment at the conclusion of the project



EXAMPLE PROJECTS



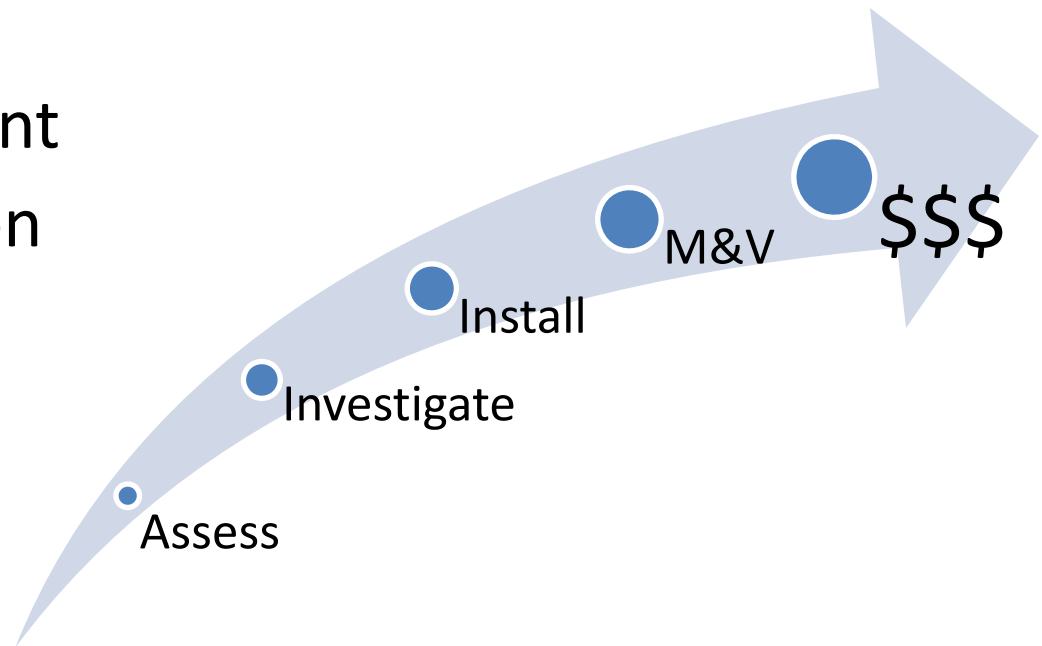
Eligible opportunities include*:

- Lighting controls and retrofits
- HVAC retrofits
- Hot water and steam system
- Process (compressed air and steam)
- Facility retro-commissioning
- Controls

*This list is not all-inclusive. Contact a Program representative to confirm project eligibility.

PROGRAM PROCESS

- Initial Contact
- Sign-up
- Initial Site Assessment
- Detailed Investigation
- Review of Findings
- Commitment
- Equipment Order
- Installation
- Measurement & Verification (M&V)
- Incentive Payment



CONTACT ENOVITY

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Providing commissioning, energy engineering, sustainable design and building operations and maintenance services to the construction and property management industry.